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2016 2017 2018

2016- 2018

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2016- 2018

2016

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| / | 2016      | 2017      | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|-----------|-----------|------|------|------|------|------|
|   | 11,322.34 | 13,531.27 | 16,  |      |      |      |      |

|                   | 2017<br>2-12  | 2018      | 2019                 | 2020      | 2021      | 2022      | 2023                |
|-------------------|---|-----------|----------------------|-----------|-----------|-----------|---------------------|
|                   | 14,124.28   | 15,579.79 | 16,671.28            | 17,481.64 | 18,707.31 | 19,664.44 | 20,014.12           |
|                   | 11.79%  | 11.79%    | 11.79%               | 11.79%    | 11.79%    | 11.79%    | 11.79%              |
|                   | <del>12,752.98</del>                                  | 12,584.03 | <del>13,015.26</del> | 11,299.68 | 10,811.03 | 10,171.65 | <del>9,788.12</del> |
| <b>E</b>          | 157,509.41  |           |                      |           |           |           |                     |
| <b>I</b>          | 2,722.75  |           |                      |           |           |           |                     |
| <b>Di</b>         | # 14,590.84   |           |                      |           |           |           |                     |
| <b>(B=P+I+ Ci</b> | 174,823.01  |           |                      |           |           |           |                     |
| <b>D</b>          | \$ -  |           |                      |           |           |           |                     |
| <b>:E=B-D</b>     | 174,823.01  |           |                      |           |           |           |                     |
| 11,642.72         | <p>2016 11,322.34</p> <p>a 2016 b</p> <p>c 2016 d</p> |           |                      |           |           |           |                     |
| A.                |   |           |                      |           |           |           |                     |
| /                 | 2016  | 2017      | 2018                 | 2019      |           |           |                     |

|   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   |
|---|--------|--------|--------|--------|--------|--------|--------|
| / | 2-12   |        |        |        |        |        |        |
|   | 636.13 | 676.38 | 711.32 | 748.00 | 786.51 | 826.95 | 826.95 |
|   | 20.67  | 26.77  | 26.77  | 26.77  | 26.77  | 26.77  | 26.77  |
|   | 108.88 | 256.16 | 626.28 | 658.71 | 692.76 | 728.51 | 826.95 |
|   | 12.29% | 12.29% | 12.29% | 12.29% | 12.29% | 12.29% | 12.29% |
|   | 97.90  | 205.15 | 46     |        |        |        |        |

|    | 2017    | 2018    | 2019   | 2020      | 2021  |
|----|---------|---------|--------|-----------|-------|
| /  | 2-12    |         |        |           |       |
|    | -441.62 | -113.91 | 255.39 | 1,150.75  | 1,807 |
|    | 13.23%  | 13.19%  | 13.28% | 13.40%    | 13.4  |
|    | -417.17 | -95.57  | 188.93 | 748.88    | 1,037 |
| P  |         |         |        | 11,120.91 |       |
| :I |         |         |        | -         |       |



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| /                 | 2016             | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     |
|-------------------|------------------|----------|----------|----------|----------|----------|----------|
|                   | -418.28          | 848.36   | 1,804.31 | 2,435.01 | 3,257.10 | 2,505.01 | 2,505.01 |
|                   | 1,310.81         | 1,310.81 | 1,140.01 | 776.02   | 308.02   | 1,310.81 | 1,310.81 |
|                   | 812.85           | 2,030.65 | 2,825.09 | 3,010.18 | 3,376.12 | 2,539.00 | 2,505.01 |
|                   | 12.89%           | 12.89%   | 12.89%   | 12.89%   | 12.89%   | 12.89%   | 12.89%   |
|                   | 720.05           | 1,593.43 | 1,963.72 | 1,853.48 | 1,841.47 | 1,226.76 | 9,390.57 |
| <b>P</b>          | <b>18,589.48</b> |          |          |          |          |          |          |
| <b>:I</b>         | <b>-</b>         |          |          |          |          |          |          |
| <b>: Ci</b>       | <b>-8,200.00</b> |          |          |          |          |          |          |
| <b>:B=P+I+ Ci</b> | <b>10,389.48</b> |          |          |          |          |          |          |
| <b>:D</b>         | <b>-</b>         |          |          |          |          |          |          |
| <b>:E=B-D</b>     | <b>10,389.48</b> |          |          |          |          |          |          |

B.

| /                 | 2017<br>2-12      | 2018     | 2019     | 2020     | 2021     | 2022     | 2023      |
|-------------------|-------------------|----------|----------|----------|----------|----------|-----------|
|                   | 1,809.79          | 4,455.27 | 5,569.44 | 6,498.44 | 7,827.35 | 7,827.35 | 7,827.35  |
|                   | 1,774.74          | 2,161.38 | 2,192.29 | 2,395.79 | 2,395.79 | 2,395.79 | 2,395.79  |
|                   | 542.46            | 4,174.40 | 5,227.21 | 6,270.76 | 7,572.00 | 7,827.35 | 7,827.35  |
|                   | 14.01%            | 14.01%   | 14.01%   | 14.01%   | 14.01%   | 14.01%   | 14.01%    |
|                   | 510.81            | 3,466.69 | 3,807.50 | 4,006.26 | 4,243.06 | 3,847.10 | 27,455.78 |
| <b>P</b>          | <b>47,337.20</b>  |          |          |          |          |          |           |
| <b>:I</b>         | <b>-</b>          |          |          |          |          |          |           |
| <b>: Ci</b>       | <b>-10,500.00</b> |          |          |          |          |          |           |
| <b>:B=P+I+ Ci</b> | <b>36,837.20</b>  |          |          |          |          |          |           |
| <b>:D</b>         | <b>-</b>          |          |          |          |          |          |           |
| <b>:E=B-D</b>     | <b>36,837.20</b>  |          |          |          |          |          |           |

2016

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2016

2016

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| / | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     |
|---|----------|----------|----------|----------|----------|----------|
|   | 1,172.43 | 1,278.90 | 1,597.30 | 1,727.73 | 1,264.15 | 1,264.15 |
|   | 57.68    | 57.68    | 57.68    | 57.68    | 57.68    | 57.68    |
|   | 856.73   | 1,397.41 | 1,803.47 | 1,861.56 | 1,510.08 | 1,264.15 |
|   | 12.06%   | 12.06%   | 12.06%   | 12.06%   | 12.06%   | 12.06%   |
|   | 764.52   | 1,112.79 | 1,28-6   |          |          |          |

- 476. 49

2016

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A.

| / | 2017<br>2-12 | 2018        | 2019        | 2020        | 2021        | 2022        | 2023        |
|---|--------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | 34, 120. 61  | 41, 397. 83 | 45, 325. 47 | 49, 031. 82 | 52, 274. 13 | 55, 130. 78 | 55, 130. 78 |
|   | 12, 115. 86  | 14, 775. 93 | 16, 192. 59 | 17, 496. 75 | 18, 659. 03 | 19, 769. 49 | 19, 769. 49 |
|   | 253. 54      | 331. 34     | 365. 41     | 395. 69     | 420. 19     | 439. 94     | 439. 94     |
|   | 1, 924. 04   | 2, 296. 91  | 2, 628. 78  | 3, 086. 77  | 3, 301. 43  | 3, 533. 29  | 3, 533. 29  |
|   | 5, 656. 62   | 6, 543. 31  | 7, 727. 85  | 8, 836. 37  | 9, 311. 28  | 9, 814. 94  | 9, 814. 94  |
|   | -            | -           | -           | -           | -           | -           | -           |

| /           | 2017<br>2-12 | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      |
|-------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|
|             | -            | -         | -         | -         | -         | -         | -         |
|             | -            | -         | -         | -         | -         | -         | -         |
|             | 14,170.54    | 17,450.34 | 18,410.84 | 19,216.25 | 20,582.19 | 21,573.12 | 21,573.12 |
|             | 390.99       | 488.53    | 537.38    | 580.37    | 615.20    | 645.96    | 645.96    |
|             | -            | -         | -         | -         | -         | -         | -         |
|             | 14,561.53    | 17,938.87 | 18,948.22 | 19,796.62 | 21,197.39 | 22,219.07 | 22,219.07 |
|             | 1,449.89     | 1,786.21  | 1,885.99  | 1,969.51  | 2,108.57  | 2,209.62  | 2,209.62  |
|             | 13,111.64    | 16,152.66 | 17,062.23 | 17,827.11 | 19,088.82 | 20,009.45 | 20,009.45 |
|             | 1062.30      | 1276.48   | 1276.48   | 1276.48   | 1276.48   | 1276.48   | 1276.48   |
|             | 49.65        | 1,849.35  | 1,667.43  | 1,621.95  | 1,657.99  | 1,621.49  | 1,271.82  |
|             | 14,124.28    | 15,579.79 | 16,671.28 | 17,481.64 | 18,707.31 | 19,664.44 | 20,014.12 |
|             | 11.79%       | 11.79%    | 11.79%    | 11.79%    | 11.79%    | 11.79%    | 11.79%    |
|             | 12,752.98    | 12,584.03 | 12,045.92 | 11,299.68 | 10,817.03 | 10,171.65 | 87,838.12 |
| P           | 157,509.41   |           |           |           |           |           |           |
| : I         | 2,722.75     |           |           |           |           |           |           |
| : Q         | 14,590.84    |           |           |           |           |           |           |
| : B=P+I + Q | 174,823.01   |           |           |           |           |           |           |
| : D         | -            |           |           |           |           |           |           |
| : E=B-D     | 174,823.01   |           |           |           |           |           |           |

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|   |              |      |
|---|--------------|------|
| / | 2017<br>2-12 | 2018 |
|---|--------------|------|

| /            | 2017<br>2-12 | 2018   | 2019   | 2020     | 2021   | 2022   | 2023     |
|--------------|--------------|--------|--------|----------|--------|--------|----------|
|              | -            | -      | -      | -        | -      | -      | -        |
|              | -            | -      | -      | -        | -      | -      | -        |
|              | 742.06       | 795.74 | 836.84 | 880.00   | 925.31 | 972.88 | 972.88   |
|              | 105.93       | 119.36 | 125.53 | 132.00   | 138.80 | 145.93 | 145.93   |
|              | 636.13       | 676.38 | 711.32 | 748.00   | 786.51 | 826.95 | 826.95   |
|              | 20.67        | 26.77  | 26.77  | 26.77    | 26.77  | 26.77  | 26.77    |
|              | 547.92       | 446.99 | 111.81 | 116.06   | 120.53 | 125.21 | 26.77    |
|              | 108.88       | 256.16 | 626.28 | 658.71   | 692.76 | 728.51 | 826.95   |
|              | 12.29%       | 12.29% | 12.29% | 12.29%   | 12.29% | 12.29% | 12.29%   |
|              | 97.90        | 205.15 | 446.67 | 418.40   | 391.88 | 367.01 | 3,390.90 |
| P            |              |        |        | 5,317.90 |        |        |          |
| : I          |              |        |        | -        |        |        |          |
| : CI         |              |        |        | -81.84   |        |        |          |
| : B=P+I + CI |              |        |        | 5,236.07 |        |        |          |
| : D          |              |        |        | -        |        |        |          |
| : E=B-D      |              |        |        | 5,236.07 |        |        |          |

| /            | 2017<br>2-12 | 2018     | 2019     | 2020      | 2021     | 2022     | 2023      |
|--------------|--------------|----------|----------|-----------|----------|----------|-----------|
|              |              |          | -        | -         | 320.12   | 2,604.32 | 2,604.32  |
|              | 1,521.39     | 1,287.49 | 6,073.60 | 7,329.72  | 8,442.82 | 7,812.95 | 7,812.95  |
|              | 1,168.88     | 1,270.87 | 1,270.87 | 1,270.87  | 1,270.87 | 1,270.87 | 1,270.87  |
|              | 592.43       | 2,419.70 | 3,630.44 | 1,907.63  | 2,130.43 | 2,860.33 | 1,270.87  |
|              | -828.33      | 277.03   | 3,835.62 | 6,803.38  | 7,693.69 | 6,333.91 | 7,923.38  |
|              | 13.05%       | 13.07%   | 13.12%   | 13.12%    | 13.12%   | 13.12%   | 13.12%    |
|              | -783.06      | 232.78   | 2,847.19 | 4,464.30  | 4,462.83 | 3,247.85 | 30,958.93 |
| P            |              |          |          | 45,430.82 |          |          |           |
| : I          |              |          |          | -         |          |          |           |
| : CI         |              |          |          | -594.53   |          |          |           |
| : B=P+I + CI |              |          |          | 44,836.29 |          |          |           |
| : D          |              |          |          | 2,726.70  |          |          |           |
| : E=B-D      |              |          |          | 42,109.59 |          |          |           |

| /            | 2017      | 2-12    | 2018    | 2019   | 2020     | 2021     | 2022     |
|--------------|-----------|---------|---------|--------|----------|----------|----------|
|              |           | 501.83  | 558.10  | 624.88 | 396.94   | 448.00   | 0.59     |
|              |           | -441.62 | -113.91 | 255.39 | 1,150.75 | 1,807.45 | 2,254.85 |
|              |           | 13.23%  | 13.19%  | 13.28% | 13.40%   | 13.40%   | 13.40%   |
|              |           | -417.17 | -95.57  | 188.93 | 748.88   | 1,037.28 | 9,658.57 |
| P            | 11,120.91 |         |         |        |          |          |          |
| : I          | -         |         |         |        |          |          |          |
| : CI         | 558.60    |         |         |        |          |          |          |
| : B=P+I + CI | 11,679.51 |         |         |        |          |          |          |
| : D          | -         |         |         |        |          |          |          |
| : E=B-D      | 11,679.51 |         |         |        |          |          |          |

E.

| / | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 2-12      |           |           |           |           |           |           |
|   | 10,800.91 | 15,456.83 | 17,875.89 | 19,686.96 | 21,750.14 | 21,750.14 | 21,750.14 |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | 32.70     | 67.94     | 83.01     | 93.55     | 106.08    | 106.08    | 106.08    |
|   | 8,533.60  | 10,176.91 | 10,657.74 | 11,338.36 | 11,797.25 | 11,797.25 | 11,797.25 |
|   | 424.82    | 557.16    | 582.86    | 609.84    | 638.17    | 638.17    | 638.17    |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | 1,809.79  | 4,654.81  | 6,552.28  | 7,645.22  | 9,208.65  | 9,208.65  | 9,208.65  |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | -         | -         | -         | -         | -         | -         | -         |
|   | 1,809.79  | 4,654.81  | 6,552.28  | 7,645.22  | 9,208.65  | 9,208.65  | 9,208.65  |
|   | -         | 199.54    | 982.84    | 1,146.78  | 1,381.30  | 1,381.30  | 1,381.30  |
|   | 1,809.79  | 4,455.27  |           |           |           |           |           |

/ 2017  
2-12 2018 2019 2020

|              | 2017<br>2-12 | 2018 | 2019 | 2020      | 2021 | 2022 | 2023 |
|--------------|--------------|------|------|-----------|------|------|------|
| /            |              |      |      |           |      |      |      |
| : CI         |              |      |      | -7,892.74 |      |      |      |
| : B=P+I + CI |              |      |      |           |      |      |      |

B.

| 2 / | 2015        | 2016        | 2017        | 2018        | 2019        | 2020         | 2021         |
|-----|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
|     | 5, 862. 47  | 20, 530. 09 | 39, 755. 65 | 62, 635. 75 | 89, 706. 33 | 103, 162. 27 | 118, 636. 62 |
|     | - 17. 34%   | 250. 20%    | 93. 65%     | 57. 55%     | 43. 22%     | 15. 00%      | 15. 00%      |
|     | 3, 328. 95  | 15, 510. 05 | 33, 231. 77 | 52, 289. 51 | 73, 715. 46 | 84, 662. 05  | 97, 361. 36  |
|     | 43. 22%     | 24. 45%     | 16. 41%     | 16. 52%     | 17. 83%     | 17. 93%      | 17. 93%      |
|     | 3, 735. 16  | 2, 544. 04  | 2, 506. 12  | 2, 655. 15  | 2, 728. 01  | 2, 864. 41   | 3, 007. 63   |
| /   | 63. 71%     | 12. 39%     | 6. 30%      | 4. 24%      | 3. 04%      | 2. 78%       | 2. 54%       |
|     | 11, 512. 31 | 8, 956. 20  | 5, 492. 23  | 5, 574. 25  | 5, 760. 33  | 5, 984. 80   | 6, 220. 49   |
| /   | 196. 37%    | 43. 62%     | 13. 81%     | 8. 90%      | 6. 42%      | 5. 80%       | 5. 24%       |

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2017 1

2017 2-12

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2015

2016

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| / | 2015        | 2016        | 2017        | 2018        | 2019        | 2020             | 2021             |
|---|-------------|-------------|-------------|-------------|-------------|------------------|------------------|
|   | 5, 862. 47  | 20, 530. 09 | 39, 755. 65 | 62, 635. 75 | 89, 706. 33 | 103, 162. 2<br>7 | 118, 636. 6<br>2 |
|   | -17. 34%    | 250. 20%    | 93. 65%     | 57. 55%     | 43. 22%     | 15. 00%          | 15. 00%          |
|   | 3, 735. 16  | 2, 544. 04  | 2, 506. 12  | 2, 655. 15  | 2, 728. 01  | 2, 864. 41       | 3, 007. 63       |
| / | 63. 71%     | 12. 39%     | 6. 30%      | 4. 24%      | 3. 04%      | 2. 78%           | 2. 54%           |
|   | 11, 512. 31 | 8, 956. 20  | 5, 492. 23  | 5, 574. 25  | 5, 760. 33  | 5, 984. 80       | 6, 220. 49       |
| / | 196. 37%    | 43. 62%     | 13. 81%     | 8. 90%      | 6. 42%      | 5. 80%           | 5. 24%           |

1 2017

2017 1

2017 2-12

2

2016

|   |          |          |          |          |          |          |          |
|---|----------|----------|----------|----------|----------|----------|----------|
| / | 2015     | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     |
|   | 14.19%   | 15.52%   | 18.70%   | 18.75%   | 18.14%   | 18.14%   | 18.06%   |
|   | 4,163.38 | 3,121.48 | 4,673.70 | 4,722.00 | 4,900.00 | 4,900.00 | 4,900.00 |
| / |          |          |          |          |          |          |          |

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18. 97% 3-6 179. 87 2. 91%

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2016 3 i Phone SE 16G 64G

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76. 48%

|                     |             |             |            |             |
|---------------------|-------------|-------------|------------|-------------|
| / /4/16G/ /         | 12, 607. 25 | 10, 452. 36 | 2, 154. 89 | 17. 09%     |
| /APPLE/i Phone6/64G | 12, 422. 30 | 11, 900. 15 | 522. 15    | 4. 20% ± (, |
| APPLE/i Phone6/16G  | 68, 951. 97 | 73, 678. 96 | -          |             |

|           |            |         |          |         |
|-----------|------------|---------|----------|---------|
| /         | 12,607.25  | 4.55%   | 2,154.89 | 34.83%  |
| /         | 1,248.95   | 0.45%   | 194.80   | 3.14%   |
| /         | 12,381.08  | 4.47%   | -        | -       |
| / /       | 4,766.37   | 1.72%   | 9.03     | 0.15%   |
| /SAMSUNG  | 48,069.39  | 17.35%  | -        | -       |
| /APPLE    | 184,901.38 | 66.72%  | 3,580.70 | 57.87%  |
| /         | 158.84     | 0.06%   | -        | -       |
| /APPLE    | 1,126.88   | 0.41%   | 2.19     | 0.04%   |
| PAD/APPLE | 7,227.37   | 2.61%   | 144.35   | 2.33%   |
|           | 4,644.24   | 1.68%   | 101.99   | 1.65%   |
|           | 277,131.75 | 100.00% | 6,187.74 | 100.00% |

6,189.99

6,187.74

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|            |       |       |            |       |            |
|------------|-------|-------|------------|-------|------------|
|            | =     | ×     | ×          | [1-   | -          |
| -          | -     | ×     | -          | ×     | 1- × r]    |
|            |       |       | 2016       |       | 0.05%      |
|            |       |       | 0.05%      |       |            |
|            | 2016  |       | 1.68%      |       | 1.68%      |
| 2016       |       | 0.37% |            |       | 0.37%      |
|            |       |       |            |       | 2016       |
|            | 0.56% |       | 0.56%      |       |            |
|            |       |       |            | 25%   |            |
| r          |       |       |            |       |            |
| r          | 0     |       | 50%        |       | 100%       |
|            |       |       | 338,425.45 |       |            |
| 277,131.75 |       |       | 6,187.74   |       | 270,944.01 |
|            | 134   |       |            |       | 7,629.87   |
|            |       |       |            |       | 0.19%      |
| 2016       |       | 3.89% |            | 0.86% |            |



